

FINANCIAL HIGHLIGHTS

+4.2%

DTV Retail Comp

+3.3%

Retail Comp Store Sales

\$492.2

Gross Billings in Millions

\$364.4

Revenue in Millions

\$9

Net Margin in Millions
(YTD 19.8 Million)

RETAIL SALES: TOP-PERFORMING PRODUCT CATEGORIES



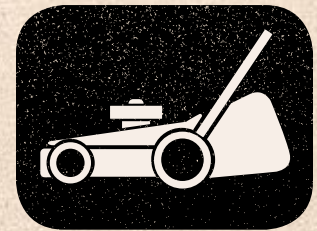
Hardware, Lumber & Building



Hand & Power Tools



Farm & Ranch, Auto & Pet



Seasonal

ENGAGEMENT

GROWTH

EFFICIENCY

HURRICANE SUPPORT

3,000
Generators

20,000
5-Gal. Gas Cans

30,000
Cases of Bottled Water

300 Emergency Deliveries
to **151** Unique Retailers

INTERNATIONAL GROWTH

Warehouse Sales
Up **18%** YTD

Warehouse Sales
Up **12%** QTR



“With landfall of three major hurricanes in the quarter, I would like to thank our associates and suppliers for their round-the-clock collaboration ensuring our retailers had what they needed to prepare and then quickly begin recovering from these devastating storms,” said John Hartmann, President and CEO. “Our retailers demonstrated that during challenging times—and always—they are there to support the communities they serve.”